



Pacific Overseas Forwarding Inc.

Professional Logistics Solutions

Incoterms® 2010

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Head Office: Surrey, BC.

Branch Offices: Toronto, Vancouver and Abbotsford

| | Lead to truck | Export duty payment | Transport to exporter's port | Unload from truck at the origin's port | Landing charges at the origin's port | Transport to importer's port | Landing charges at importer's port | Unload onto trucks from the importer's port | Transportation to destination | Insurance | Entry Customs clearance | Entry taxation |
|------------|---------------|---------------------|------------------------------|--|--------------------------------------|------------------------------|------------------------------------|---|-------------------------------|-----------|-------------------------|----------------|
| EXW | No | No | No | No | No | No | No | No | No | No | No | No |
| FCA | Yes | Yes | Yes | No | No | No | No | No | No | No | No | No |
| FAS | Yes | Yes | Yes | Yes | No | No | No | No | No | No | No | No |
| FOB | Yes | Yes | Yes | Yes | Yes | No | No | No | No | No | No | No |
| CFR | Yes | Yes | Yes | Yes | Yes | Yes | No | No | No | No | No | No |
| CIF | Yes | Yes | Yes | Yes | Yes | Yes | No | No | No | Yes | No | No |
| CPT | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No | No | No | No |
| CIP | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No | Yes | No | No |
| DAT | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No | No | No |
| DAP | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No | No |
| DDP | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |

Seller's Payment Responsibility:

For a given term, "Yes" indicates that the Seller has the responsibility to provide the service included in the price. "No" indicates it is the Buyer's responsibility. If insurance is not included in the term (i.e. CFR) then insurance for the transport is the responsibility of the Buyer.

ALWAYS 24h OPEN